

# CRESTON & DISTRICT

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## CREDIT UNION

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## About Us

Creston & District Credit Union has been serving its members since 1951. We are an independent Credit Union and we serve the Creston community from one branch. With over 5,000 members, Creston & District Credit Union is committed to the well-being of the community it serves and has a member-first philosophy.

## The Opportunity

We are looking for a Commercial Account Manager to join our team. This person is a motivated professional, a common-sense thinker who is a team player and whose focus is on the betterment of our Credit Union and its members.

Reporting to the CEO, this position is responsible for growing and administering the commercial loan portfolio of the Credit Union. You will be responsible for interviewing existing members and new members, analyzing loan applications and granting/recommending loans. In addition, you will cross-sell a full range of Credit Union products and services. You will source new business and build and maintain existing relationships. You will administer the portfolio through the consistent application of our internal review process and collections and control process. You will work with the retail lenders to cross-sell products and services to maximize member benefit.

## Qualifications

- 5+ years of commercial/business lending experience
- Self-starter with knowledge of advanced financial analysis and mitigating credit risk
- Strong communicator who develops and retains relationships with all business lines
- Collaborator who supports individuals, teams, projects and initiatives within our organization to help us grow

## What We Offer

- A competitive compensation program with team-based profit sharing
- A great balance between work and your homelife
- The opportunity to live in a great community
- Meaningful work with a great team and the ability to make a positive difference in the lives of our members
- An excellent benefit package